

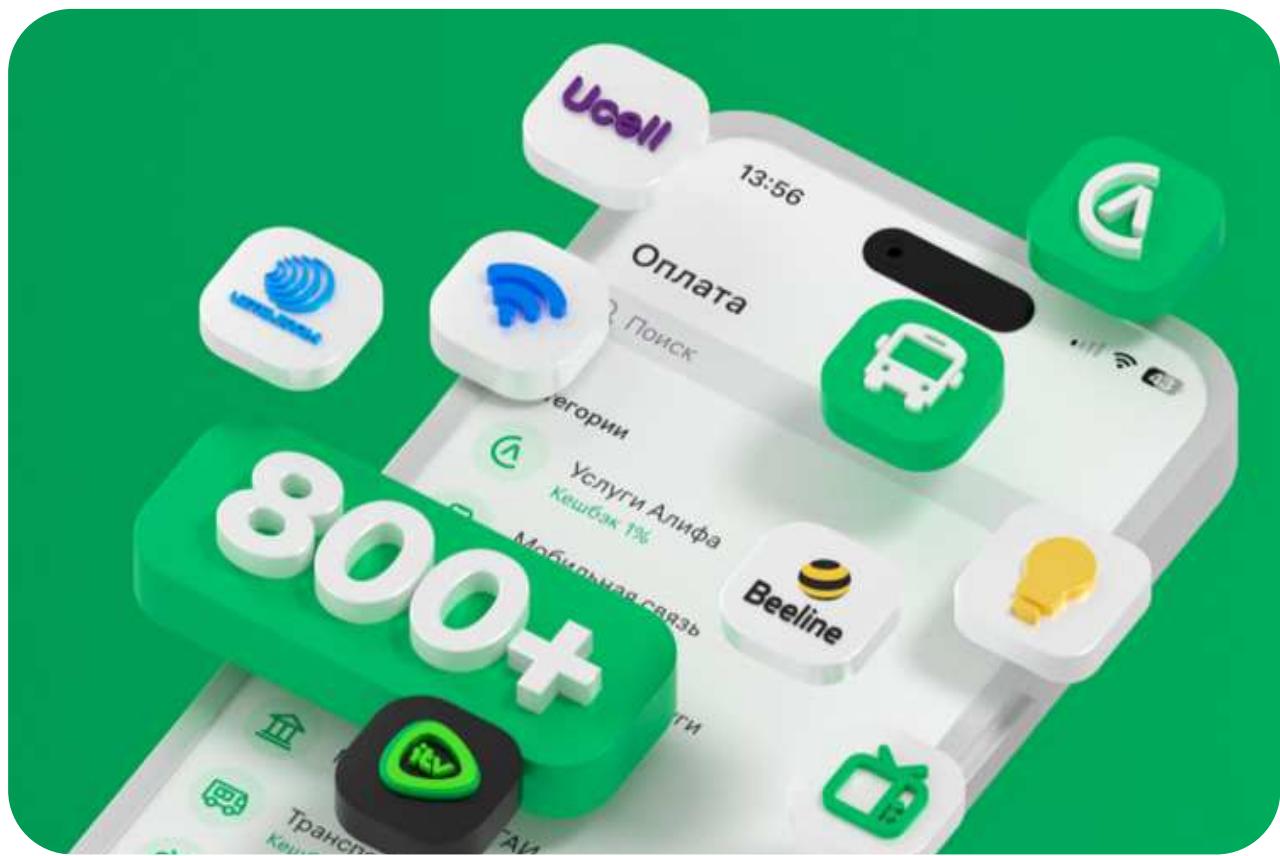


Alif Mobi 2023-yil natijalari



Bizning maqsadimiz

Ezgu qadriyatlar va texnologiyalarga asoslangan fintex



Bizning dunyoqarashimiz



O'zbekistondagi foydalanuvchilarimizning kundalik ehtiyojlarini onlayn hal qilishda ko'maklashish hamda 2 yil ichida o'zlarining turli barcha kundalik ehtiyojlarini hal qiladigan platformani yaratish

Kartadan kartaga o'tkazmalar



To'lovlar



Alif Nasiya (BNPL)



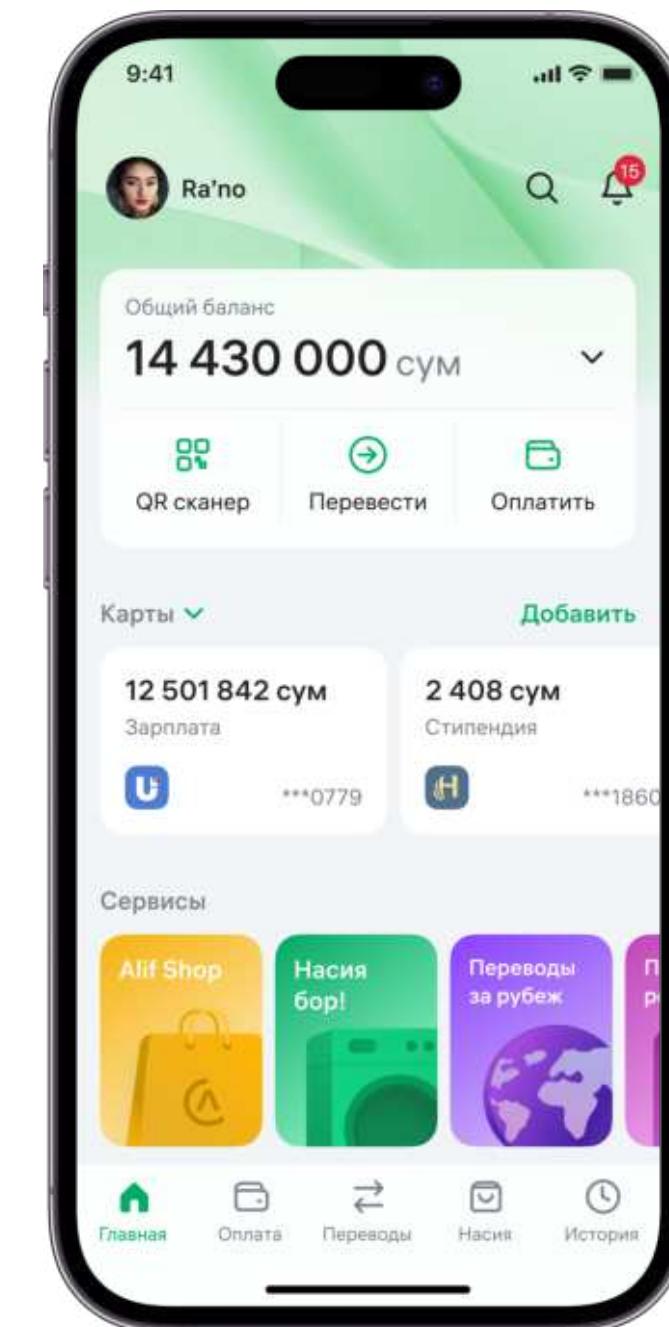
Bank rekvizitlari bo'yicha o'tkazmalar



Jamoat transporti to'lovi



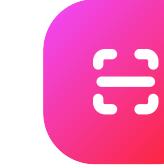
QR orqali to'lovlar



Alifshop



Davlat xizmatlari



Xizmatlar uchun bo'lib-bo'lib to'lash (BML)



Xalqaro pul o'tkazmalari



Alif Avia

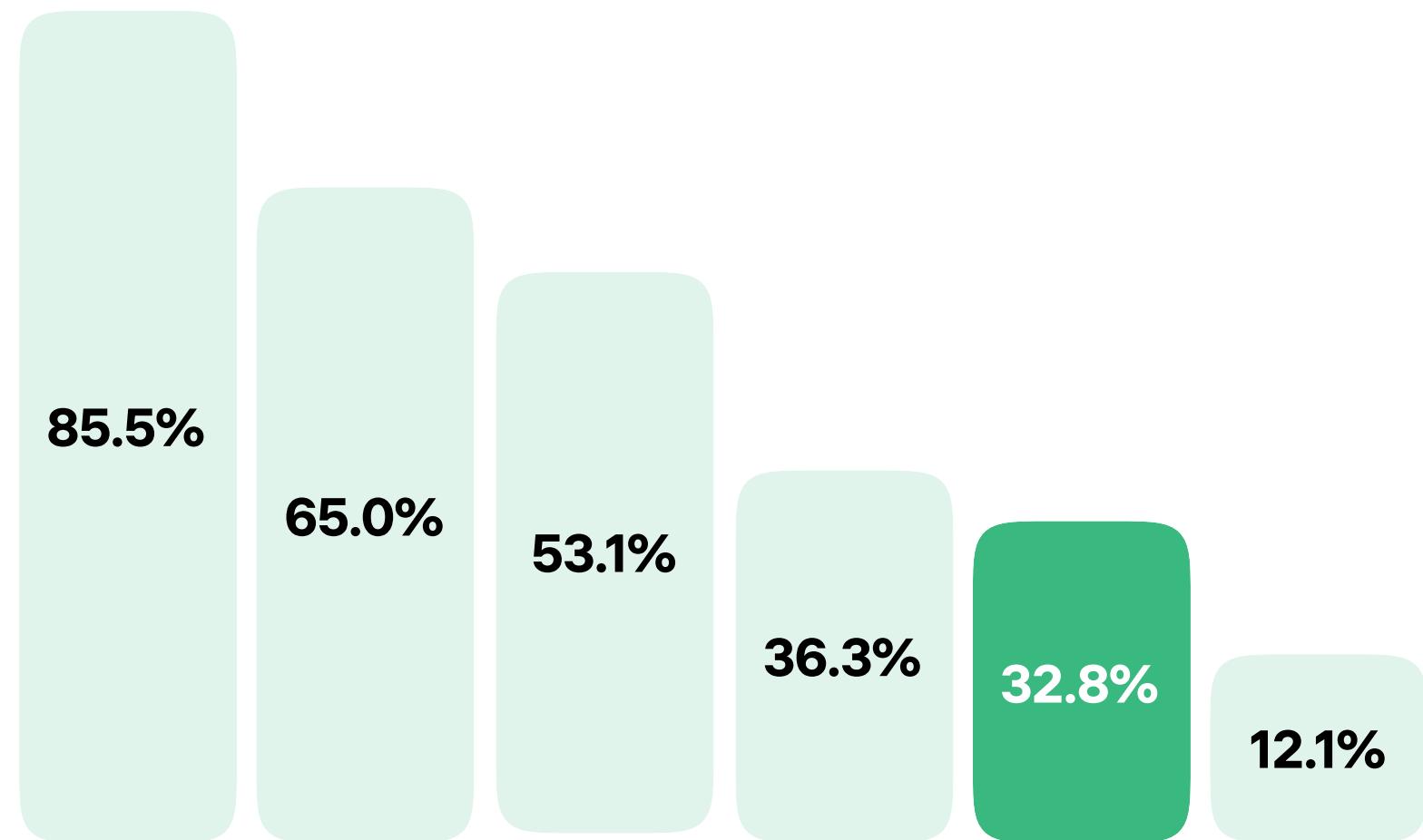


Alif Travel (yaqin orada)

Alif Super App quryapmiz. Nega?

Super Applar bir maqsadli to'lov va savdo-sotiq ilovalar bilan solishtirganda ancha kuchli biznes modelidir

O'rтacha DAU ning o'rтacha MAU ga nisbati



WeChat



Kaspi.kz



WhatsApp



Payme



alif mobi



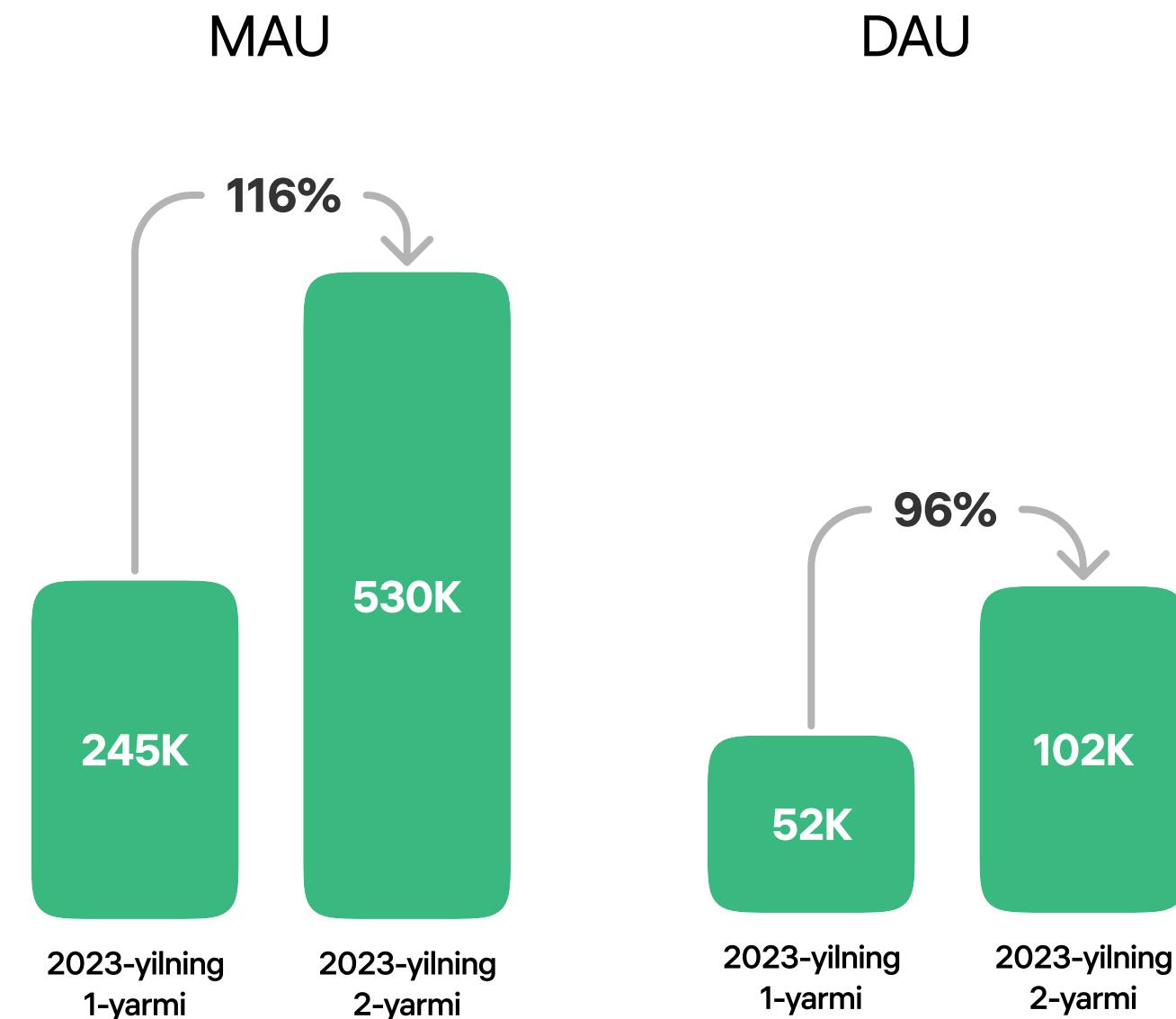
PayPal

Faol foydalanuvchilarning o'sishi



0,3% ga pivot qilish eng muhim qiymatga berdi. Natijalar ham shuni tasdiqlamoqda

Login



2023-yilning
1-yarmi

2023-yilning
2-yarmi

2023-yilning
1-yarmi

2023-yilning
2-yarmi

Brend vizaulizatsiyasi: haqiqiy insonlar, qisqa va lo'nda xabarlar



Biz samaradorligi va qamrovi bo'yicha eng yuqori reklama kanallaridan foydalandik: televideniye, onlayn, tashqi reklama



Funksiyalar va xizmatlarni ishga tushirish xronologiyasi



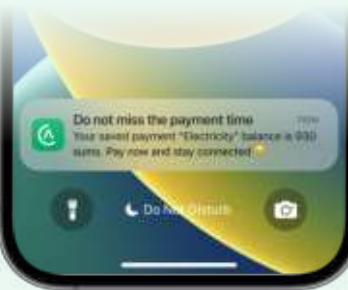
Yanvar

Xabarnomalar, jarayonlar va foydalanish siyosati



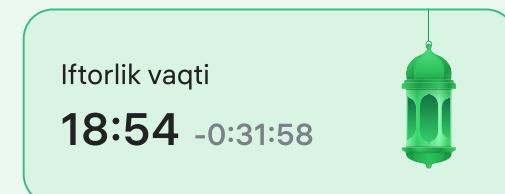
Fevral

Trigger pushlar



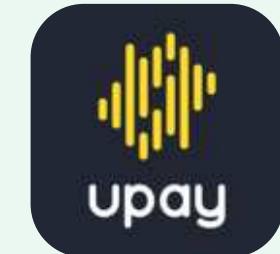
Mart

Iftorlik va namoz vaqtি



Aprel

Upay agregatori bilan integratsiya



May

Nasiya sahifasini redizayni



Iyun

iOSda redizayn & Monitoring



Iyul

Rekvizitlar bo'yicha o'tkazmalar



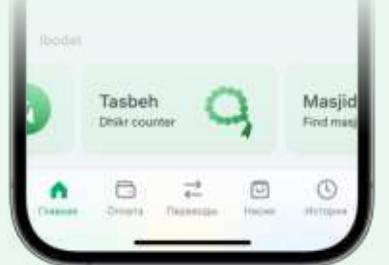
August

Ekvayring xizmatlari. 0.3% ga pivot



Sentabr

Androidda redizayn, islomiy elementlar



Oktabr

Yangi veb-sayt, qoraqalpoq tili



Noyabr

QR to'lov, davlat xizmatlari



Dekabr

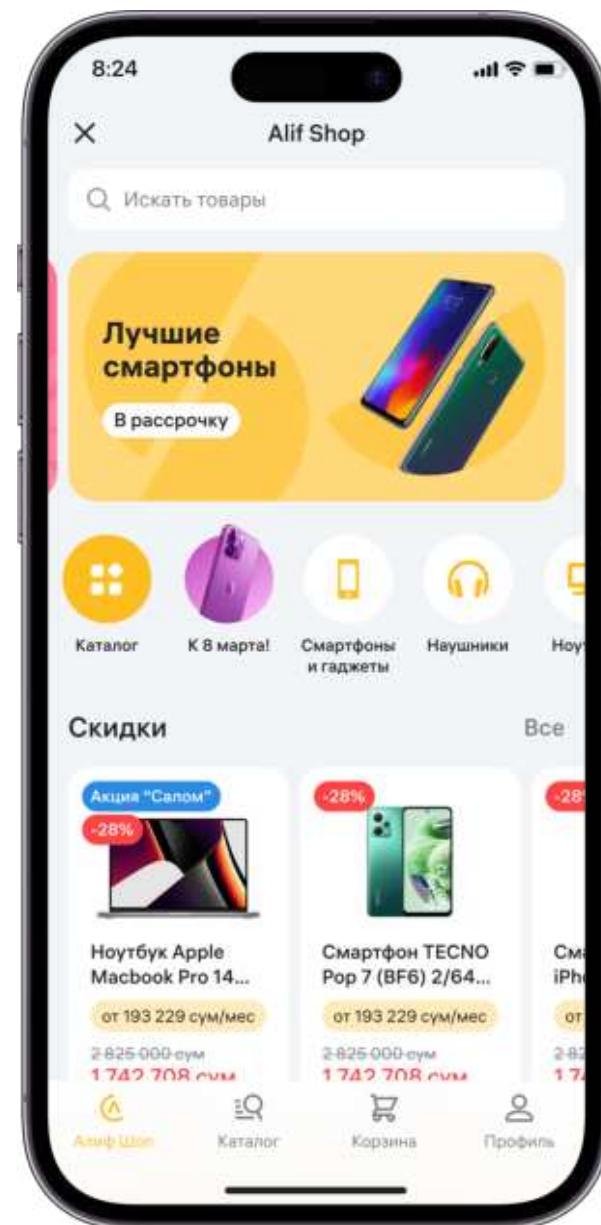
Jamoat transporti to'lovleri, Alif Shop



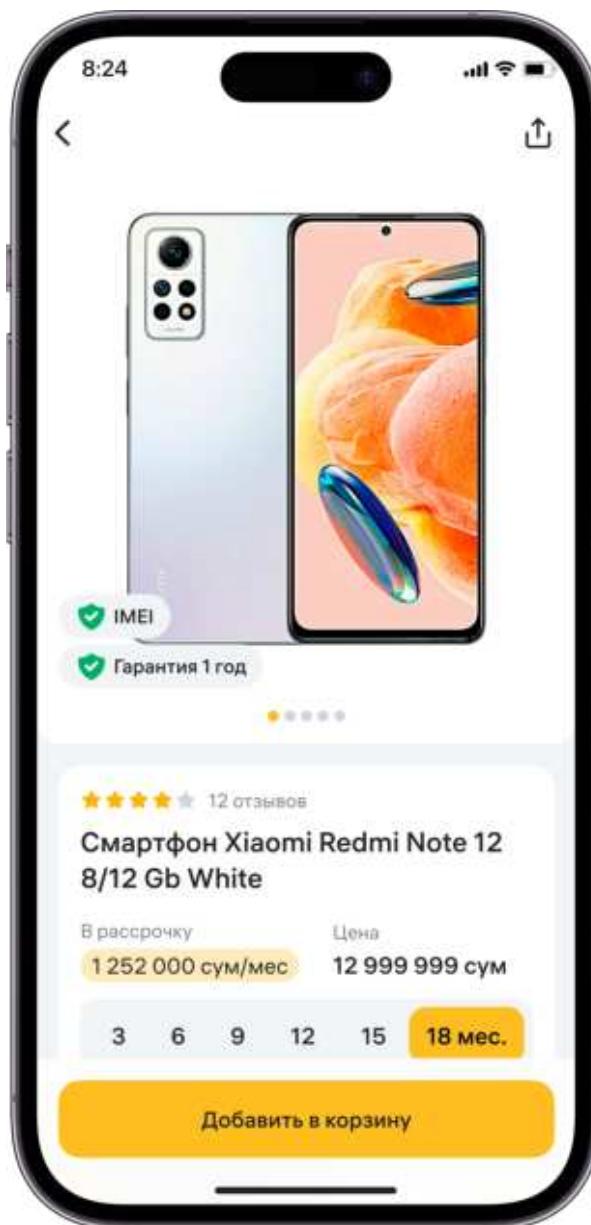
...tasdiqlangan gipotezalar bilan miniappler yaratdik. 2023-yil, dekabrda Alif Shop ishga tushdi

Alif Shop do'konimiz superapp orqali o'sish uchun eng katta va istiqbolli imkoniyatlardan biri

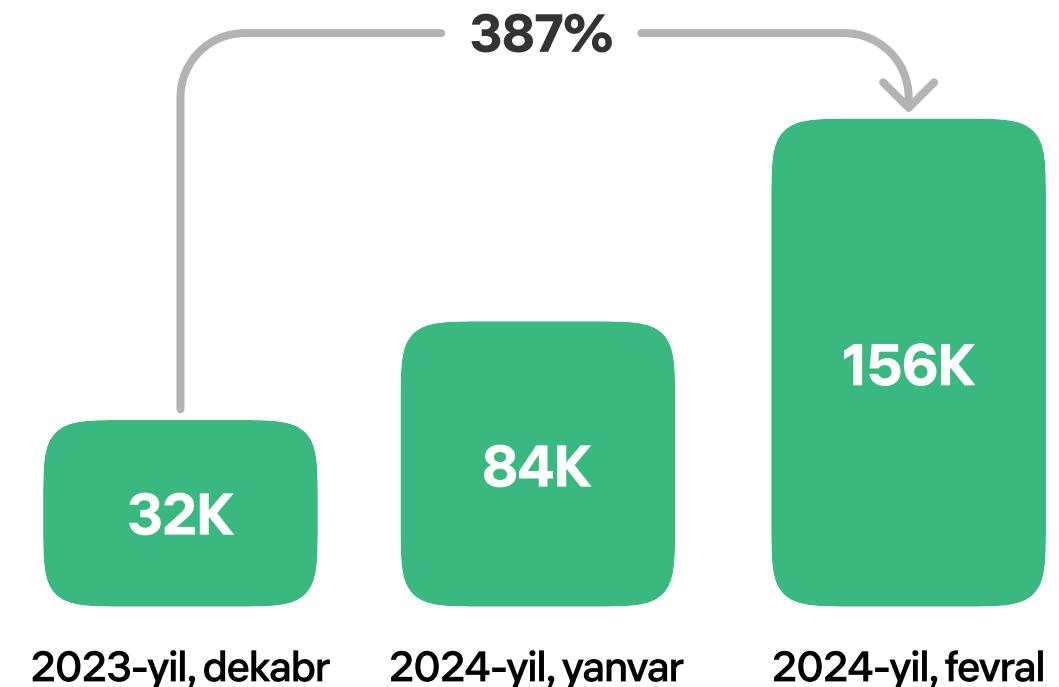
Barcha foydalanuvchilarni
xaridlarga jaib qilish



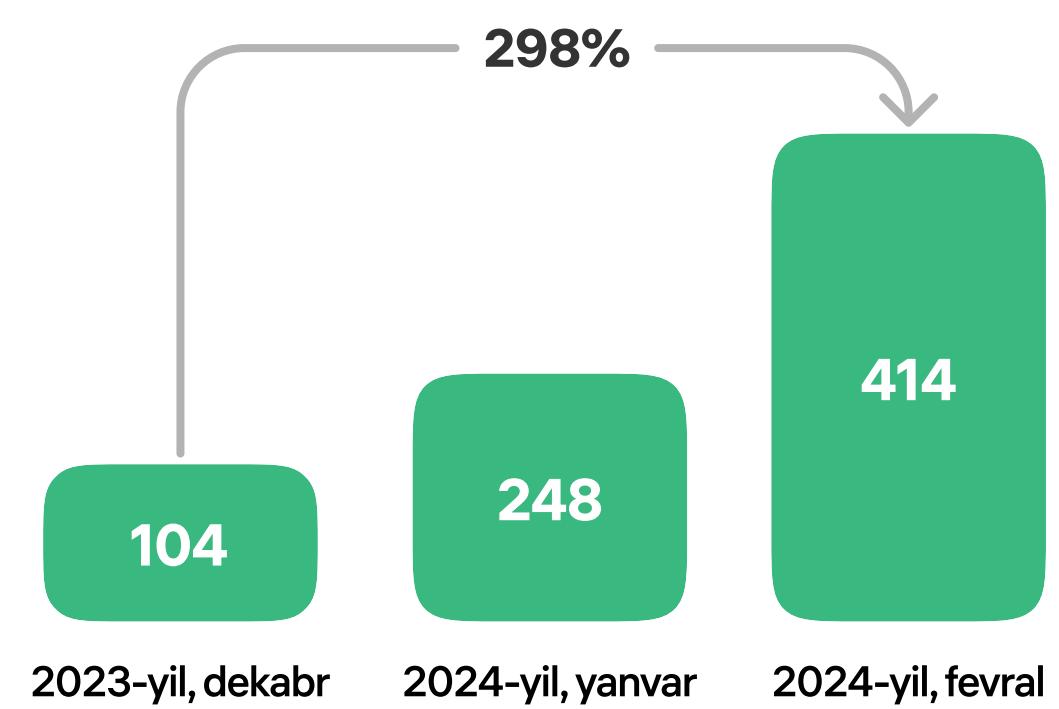
BNPL usuli va debit kartalaridan
foydalangan holda



**Umumiy
aylanmasi \$**



**Muddatli
to'lovlar soni**

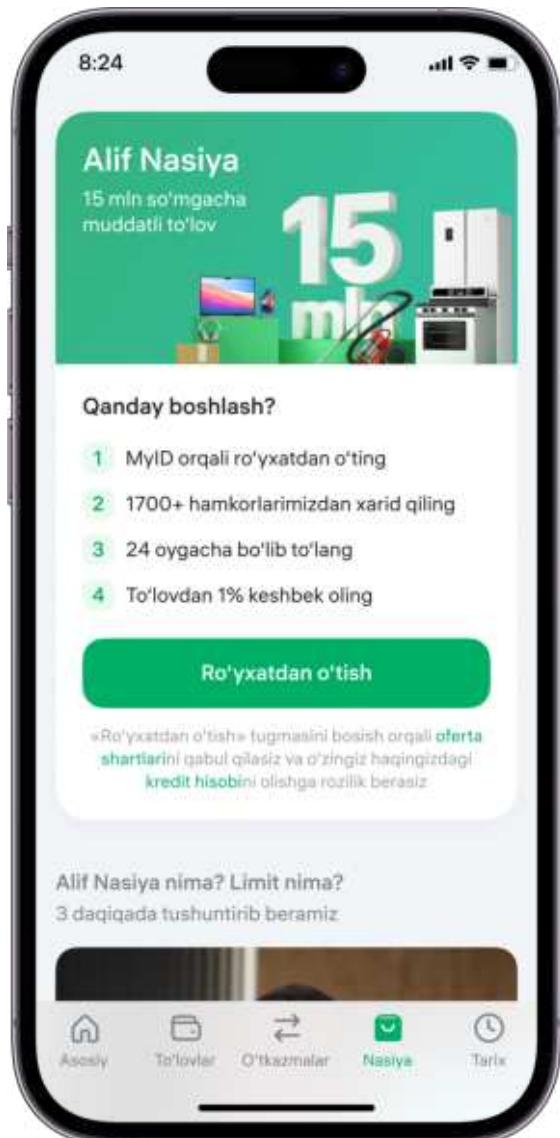


Bir necha daqiqada onlayn onboarding va kredit limitini tasdiqlash

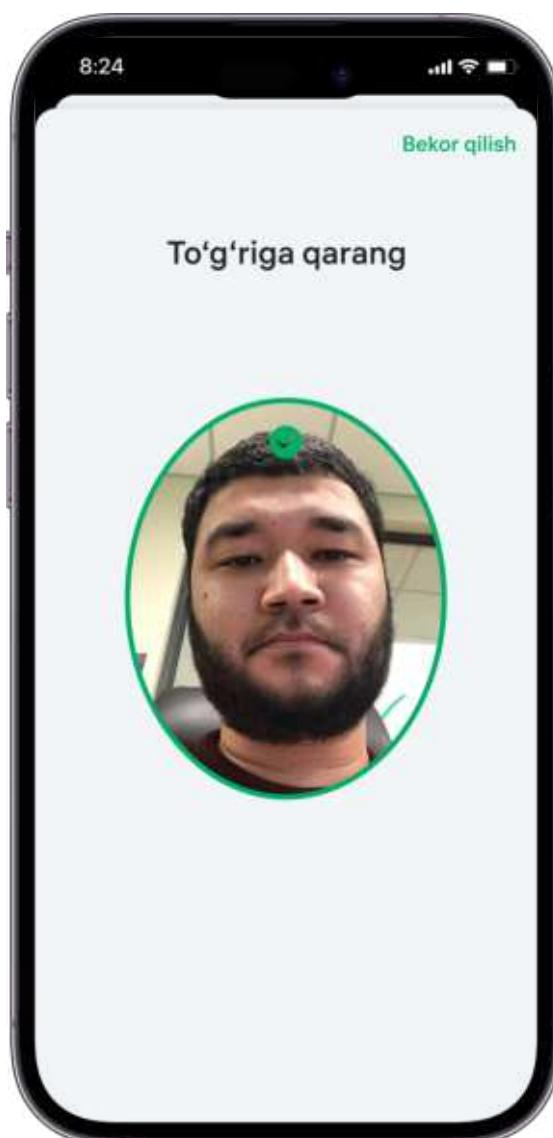


Biz hozircha foydalanuvchilarni chakana moliyalashtirish mahsulotlariga onlayn onboarding qilishning ilk bosqichidamiz. Ularning tarkibiga BNPL va BML lar kiradi. 2024-yilda BML ishga tushganidan so'ng keskin o'sish kutilmoqda.

Onlayn onboarding va scoring



Bir lahzada KYC verifikatsiya



Nasiya foydalanuvchining shaxsiy kabineti



Tovarlarning umumiy qiymati \$

395K

2023-yilning
1-yarmi

3.7mln

2023-yilning
2-yarmi

8x

Muddatli to'lovlar soni

1K

2023-yilning
1-yarmi

7K

2023-yilning
2-yarmi

7x

No-code yordamida yaratilgan



The image shows a smartphone displaying the Alif mobile application. The screen features a large QR code in the center. In the top left corner, there is a small 'alif mobi' logo. On the right side, there are language selection ('O'zb') and download ('Yuklab olish') buttons. Below the QR code, two main promotional offers are displayed in large, bold text: 'O'tkazmalar – 0.3%' and 'Keshbeklar – 2% gacha'. A smaller text below these offers specifies: 'Mahalliy va xalqaro o'tkazmalar, 1 000 dan ortiq to'lov turlari, muddatli to'lov xizmati va yana ko'plab imkoniyatlar'. At the bottom of the screen, there is another 'Yuklab olish' button. The phone's status bar at the very bottom shows the time as 9:41 and various connectivity icons.

alif mobi

O'zb ▾

Yuklab olish

O'tkazmalar – 0.3%

Keshbeklar – 2% gacha

Mahalliy va xalqaro o'tkazmalar, 1 000 dan ortiq to'lov turlari,
muddatli to'lov xizmati va yana ko'plab imkoniyatlar

Yuklab olish

9:41

Reyting 4.1 dan 4.7 gacha ko'tarildi



80 mingdan ortiq fikr-mulohazalar bizni SNS reytingi bo'yicha O'zbekistondagi Top-5 eng yaxshi to'lov ilovalari qatoriga kiritdi.

OP Oysara Primova
★ 5

Zo'r ilova ekan 0.3% bu yaxshi.

MA Minavvar Aralova
★ 5

Judayam yaxshi ilova, ayniqsa keshbeklar a'lo

O ol328
★ 5

Все превосходно! Очень удобная программа и сама компания все оперативно и с очень низкими процентами перевода и хорошим кэшбеком! Всем рекомендую!

NM Nozima Mamatova
★ 5

It is so perfect. I have been expecting this kind of app for a long time. May Allah bless you. Thank you.

SE Shaxruzjon Ergashev
★ 5

Одно из самых лучших финтех приложений, очень все быстро работает, все максимально понятно для пользователя

KS Khushbakht Shukurov
★ 5

Приложение без нариканьи, разработчики мододцы!

NF Natali Fedchuk
★ 5

Рекомендую!!! Всё работает. И вопросы через бот решает сразу. Пять звёзд!!

SE Nodir
★ 5

Одно из самых лучших финтех приложений, очень все быстро работает, все максимально понятно

BA Behruz Akmuratov
★ 5

easy to use, multifunctional, very responsive.

SA Sobirbek Ataxonov
★ 5

Juda yaxshi ilova ayniqsa ui si chiroylি ekan 🔥😎

MC Mukadas Chalishova
★ 5

Excellent services recommended 4 all who has a busy lifestyle

SK Sherali Kholmatov
★ 5

I love Alif mobi cause it is so useful for any payments 🤝😊

AA Abdulloh Anvarov
★ 5

Manimcha boshqa app ladan ancha yaxshi👍

R Ravshan
★ 5

Yaxshi dastur. Ishonchli, o'zim anchadan beri ishlataman Interfeysi qulay va oddiy. Eng muhami kartadan kartaga otkazmalar 0.3 % manimcha mundan kami yoq. Kóp keshbeklar va ishonchli tolovlar. Ishlatilar maslaxat beraman.

JU Jamshid Uktamov
★ 5

Chiroli interfeys. Ayniqsa kerakli bolgan funksiyalari kop.

AA Rusrtam
★ 5

Manimcha boshqa app ladan ancha